

## YOUR INVESTMENTS WITH BORDER TO COAST



### **LISTED INVESTMENTS AS AT 31<sup>ST</sup> MARCH 2025**

Listed Investments	Value (as at 31/03/2025)	Value % of Total Assets
UK Listed Equity	£610m	20.8%
Overseas Developed Markets	£2,087m	71.4%
Emerging Markets Equity	£228m	7.8%

### **COMMITMENT TO BORDER TO COAST'S PRIVATE MARKET STRATEGIES**

Sleeve	Series 1	1A	1B	<b>1</b> C	Series 2	2A	2B	Series 3	3A*
Private Equity	£200m	£100m	£50m	£50m	£200m	£100m	£100m	£50m	£50m
Infrastructure	£200m	£100m	£50m	£50m	£300m	£150m	£150m	£50m	£50m
Climate Opportunities	N/a	N/a	N/a	N/a	£80m	£80m	N/a	N/a	N/a

Source: Northern Trust/Border to Coast

\* Effective 1st April 2025

## MACRO OUTLOOK - AS AT END Q1 2025



## Macro and Monetary Outlook

- Global real growth to remain resilient, however, regional divergences in inflation and policy rates could become prominent.
- Inflation has stabilised but remains above target limiting further policy rate easing in 2025.

### **Market Outlook**

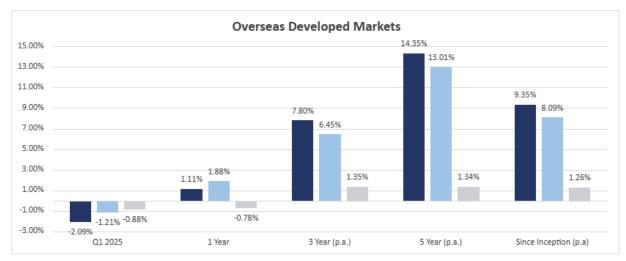
- US economy expected to maintain solid growth, supported by strong consumer spending and favourable financial conditions.
- Despite recent competitive pressure from Deep-Seek, technological innovation and the broadening of the AI cycle to remain an important driver across equity markets.
- A modest re-pricing of equities in Q1 unlocked some pockets of value.

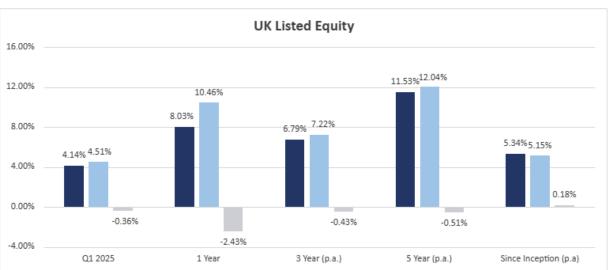
### Risks

- Weaker earnings growth could undermine the positive outlook on equities and valuation expectations.
- While some of President Trump's preelection policies were pro-growth and inflation reducing others were growthnegative and inflationary. The sequencing and severity of announcements could trigger market volatility.

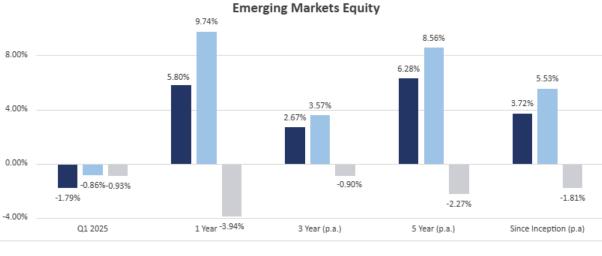
## **LISTED INVESTMENTS - PERFORMANCE TO Q1 2025**







■ Fund
■ Benchmark
■ Relative Performance



Overseas Developed Markets Benchmark: 40% S&P 500, 30% FTSE Developed Europe Ex UK,

20% FTSE Developed Asia Ex Japan, 10% FTSE Japan

UK Listed Equity Market Benchmark: FTSE All Share GBP

Emerging Market Equity Benchmark¹: FTSE Emerging Markets

<sup>1</sup>S&P Emerging Markets BMI (Net) between 22<sup>nd</sup> October 2018 to 9<sup>th</sup> April 2021. Benchmark equal to fund return between 10<sup>th</sup> April to 28<sup>th</sup> April 2021 (Performance holiday for fund restructure)

Source: Northern Trust, Border to Coast as at 31sr March 2025

Note: Figures refer to the past. Past performance is not an indicator of future performance and is not guaranteed.

Border to Coast – Teesside Pensions Committee

## **PRIVATE EQUITY: SUMMARY**

Private Equity	Key Metrics - 31 Dec 2024
Target IRR	10%
Series 1 IRR	14.2%
Series 1 TVPI	1.36x

Series 1A	31 Mar 2025	31 Dec 2024
Capital Committed	99.7%	99.7%
Capital Drawn	88.3%	87.0%
Capital Distributed <sup>1</sup>	29.9%	24.6%
Series 1B	31 Mar 2025	31 Dec 2024
Capital Committed	99.1%	99.1%
Capital Drawn	87.9%	80.3%
Capital Distributed <sup>1</sup>	15.7%	10.4%
Series 1C	31 Mar 2025	31 Dec 2024
Capital Committed	100.0%	100.0%
Capital Drawn	81.4%	72.4%
Capital Distributed <sup>1</sup>	0.5%	0.4%

Series 2A	31 Mar 2025	31 Dec 2024
Capital Committed	99.8%	99.8%
Capital Drawn	38.2%	32.3%
Capital Distributed <sup>1</sup>	0.5%	0.0%
Series 2B	31 Mar 2025	31 Dec 2024
Capital Committed	99.0%	99.0%
Capital Drawn	22.2%	19.9%
Capital Distributed <sup>1</sup>	0.8%	0.7%



## **INFRASTRUCTURE: SUMMARY**

Infrastructure	Key Metrics - 31 Dec 2025
Target IRR	8%
Series 1 IRR	7.8%
Series 1 TVPI	1.20x

Series 1A	31 Mar 2025	31 Dec 2024
Capital Committed	98.7%	98.7%
Capital Drawn	90.4%	89.3%
Capital Distributed <sup>1</sup>	27.8%	22.0%
Series 1B	31 Mar 2025	31 Dec 2024
Capital Committed	98.7%	98.7%
Capital Drawn	78.4%	74.6%
Capital Distributed <sup>1</sup>	6.3%	5.1%
Series 1C	31 Mar 2025	31 Dec 2024
Capital Committed	100.0%	100.0%
Capital Drawn	87.9%	88.0%
Capital Distributed <sup>1</sup>	14.5%	13.8%

Series 2A	31 Mar 2025	31 Dec 2024
Capital Committed	99.7%	99.7%
Capital Drawn	57.2%	54.0%
Capital Distributed <sup>1</sup>	3.9%	3.6%
Series 2B	31 Mar 2025	31 Dec 2024
Capital Committed	99.9%	99.9%
Capital Drawn	29.4%	28.8%
Capital Distributed <sup>1</sup>	0.2%	0.2%

## **CLIMATE OPPORTUNITIES: SUMMARY**



	31 Mar 2025	31 Dec 2024	
Target IRR	8%		
Capital Committed	99.9%	99.9%	
Capital Drawn	50.8%	45.0%	
Capital Distributed <sup>1</sup>	6.0%	4.3%	

**Source**: Allbourne / Private Monitor <sup>1</sup>Including Recallable Distributions.

## **NOTABLE EXITS – ENDLESS FUND V - KARNOVA**

### **PRIVATE EQUITY SERIES 1B**



### **Overview**

Investment Date	March 2022
Realisation Date	February 2025
Business	Specialist processor and supplier
Sector	FMCG
Location	UK
Invested Amount	£20.2m
Business Overview	Formerly known as Yorkshire Premier Meats, Karnova is the UK's leading specialist B2B, processor and supplier of value-add red meat ingredients.
	Karnova processes a range of proteins and supplies into producers of ready meals, canned goods and savoury pasties/pies as well as the rapidly expanding direct to consumer box meal market.

## **Strategy and Execution**

- After acquiring Yorkshire Premier Meat in March 2022, Endless executed a roll-up by adding Smithfield Murray, one of Europe's leading processors of high-quality value-add poultry products, expanding the businesses product range and enabling it to act as a "one-stop-shop" provider to its end clients.
- Post acquisition Endless worked closely with the management team to recruit additional skills and experience into the business to match the business's scale and growth ambitions.
- The aggregated business, providing prepared meat and poultry solutions for the UK's leading supermarkets, restaurant chains and home meal kit providers created an attractive opportunity to exit to trade, allowing Endless to benefit from multiple arbitrage given the larger and better developed operating business.

### **Exit**

Karnova was sold to OSI Group, a US, premier global supplier of custom value-added food products to the world's leading foodservice and retail food brands.

# X Karnova

Source: Endless Fund V Reports, email comms

## **NOTABLE EXITS – ARCUS EUROPEAN INFRASTRUCTURE II – HORIZON SMA**

### **INFRASTRUCTURE SERIES 1A**

### **Overview**

Investment Date	November 2019 (Horizon) & May 2021 (SMA)	
Realisation Date	February 2025	
Business	Smart metering	
Sector	Digital	
Location	UK	
Invested Amount	£97.5m (Horizon) & £93m (SMA)	
Business Overview	Horizon Energy Infrastructure Limited is a UK-based smart metering asset provider founded in 2009, with a portfolio of more than 1.57m smart meters installed in domestic and industrial & commercial premises.  The company finances the purchase and installation of smart meters on behalf of energy suppliers, retaining ownership of the assets and collecting monthly rental payments from secured, long-term leasing contracts.  Smart Meter Assets is another UK metering asset provider with a portfolio of 20m smart meters in domestic premises, utilising the same ownership and long-term rental model as Horizon.	

### **Strategy and Execution**

- Since acquisition, Arcus has worked closely with respective management teams to transform these businesses, increasing both the scale and quality significantly.
  - This was achieved through a combination of value creation initiatives, including winning new meter financing contracts with UK energy suppliers, M&A, raising debt financing, funding UK water meters and German smart meters, and expanding into adjacent green infrastructure such as heat pumps, EV chargers and solar PV systems.

### **Exit**

- Arcus ran a combined sales process for both businesses in Q4 2024.
- Businesses sold as a combined project named "Metranova" to KKR's Global Infrastructure fund.





Source: Arcus EIF II Reports

## **BORDER TO COAST UPDATE**



### THE FUTURE OF THE LGPS

Following a significant collaborative effort across our partnership, the Government has confirmed our Transition Plan meets expectations. Government has also indicated that not all eight pools have proposed plans that meet its requirements. Funds in Brunel and ACCESS have been instructed to join another pool by March 2026. This is a difficult time for those funds and pools, and we are working with Partner Funds to support the wider LGPS in this process as appropriate.

### **HOLDING OIL AND GAS TO ACCOUNT**

As an active steward, AGM season is an important opportunity to hold companies to account, using the strength of our collective scale to push for meaningful change. A focal point of our efforts has been BP. We have been vocal in our concern over its backtracking on climate commitments and its transition plans.

#### **AWARDS SEASON**

Border to Coast were awarded Limited Partner of the Year (Climate), at the New Private Markets Global Awards. We are also a finalist in the Professional Pensions UK Pensions Awards, shortlisted for Best Pension Scheme Investment Strategy.



## PRIVATE EQUITY / INFRASTRUCTURE – IRR AND TVPI DEFINITIONS



### IRR and TVPI (Pages 5 - 6)

- Internal Rate of Return (IRR): Most common measure of Private Equity performance. IRR is technically a discount rate: the rate at which the present value of a series of investments is equal to the present value of the returns on those investments.
- Total Value to Paid-in Capital (TVPI): TVPI is the sum of the DPI and RVPI. TVPI is net of fees. TVPI is expressed as a ratio.
- **Distributions to Paid-in-Capital (DPI):** The amount a partnership has distributed to its investors relative to the total capital contribution to the fund. DPI is expressed as a ratio. Also known as realization ratio.
- Residual Value to Paid-in Capital (RVPI): The measure of value of the limited partner's interest held within the fund, relative to the cumulative paid-in capital. RVPI is net of fees and carried interest. This is a measure of the fund's "unrealized" return on investment. RVPI is expressed as a ratio.





### **DISCLAIMER**

The material in this presentation has been prepared by Border to Coast Pensions Partnership Limited ("Border to Coast") and is current as at the date of this presentation. This information is given in summary form and does not purport to be complete. Information in this presentation, including any forecast financial information, should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial products or instruments and does not take into account your particular investment objectives, financial situation or needs. Before acting on any information you should consider the appropriateness of the information having regard to these matters, any relevant offer document and in particular, you should seek independent financial advice. All securities and financial product or instrument transactions involve risks, which include (among others) the risk of adverse or unanticipated market, financial or oplitical developments and, in international transactions, currency risk. This presentation may contain forward looking statements including statements regarding our intent, belief or current expectations with respect to Border to Coast's businesses and operations, market conditions, results of operation and financial condition, capital adequacy, specific provisions and risk management practices. Readers are cautioned not to place undue reliance on these forward looking statements. Border to Coast does not undertake any obligation to publicly release the result of any revisions to these forward-looking statements to reflect the occurrence of unanticipated events. While due care has been used in the preparation of any forecast information, actual results may vary in a materially positive or negative manner. Forecasts and hypothetical examples are subject to uncertainty and contingencies outside Border to Coast's control. Past performance is not a reliable indication of future performance. The information in this presentation i

Suitable for professional clients only; Border to Coast Pensions Partnership Limited is authorised and regulated by the Financial Conduct Authority (FRN 800511). Registered in England (registration number 10795539) at the registered office: 5th Floor, Toronto Square, Leeds LS1 2HJ.